

Local Market Update – June 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

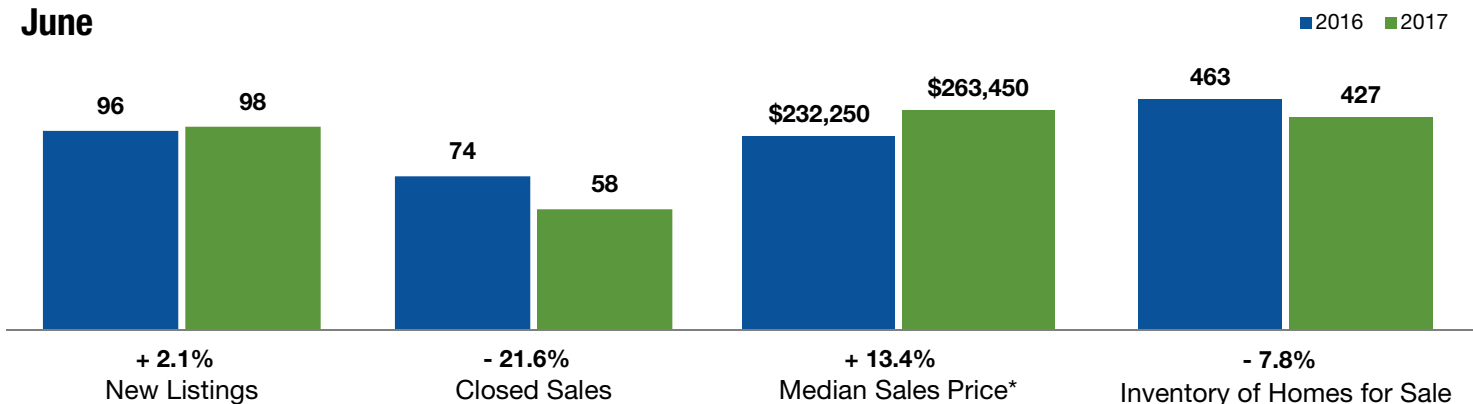


Lake Hartwell

Key Metrics	June			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	96	98	+ 2.1%	647	579	- 10.5%
Closed Sales	74	58	- 21.6%	260	245	- 5.8%
Median Sales Price*	\$232,250	\$263,450	+ 13.4%	\$220,000	\$242,500	+ 10.2%
Percent of List Price Received*	95.1%	95.4%	+ 0.3%	94.9%	94.9%	+ 0.0%
Days on Market Until Sale	89	70	- 21.2%	103	95	- 8.6%
Inventory of Homes for Sale	463	427	- 7.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

