

Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

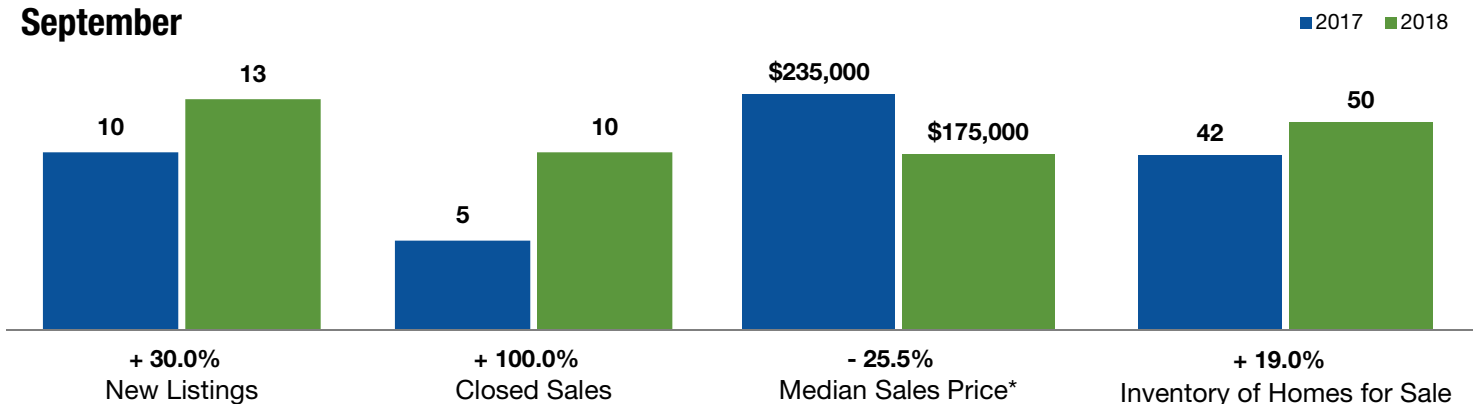


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Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	10	13	+ 30.0%	128	131	+ 2.3%
Closed Sales	5	10	+ 100.0%	79	97	+ 22.8%
Median Sales Price*	\$235,000	\$175,000	- 25.5%	\$170,500	\$167,900	- 1.5%
Percent of List Price Received*	96.5%	96.9%	+ 49.9%	96.4%	96.6%	+ 49.9%
Days on Market Until Sale	45	92	+ 104.4%	71	107	+ 50.7%
Inventory of Homes for Sale	42	50	+ 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

