

Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

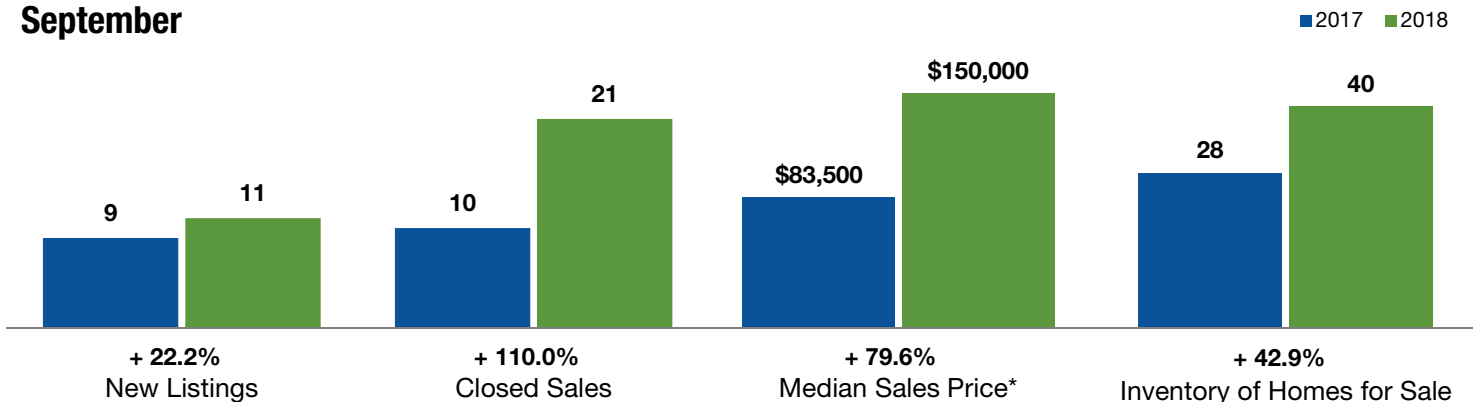


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Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	9	11	+ 22.2%	138	151	+ 9.4%
Closed Sales	10	21	+ 110.0%	120	108	- 10.0%
Median Sales Price*	\$83,500	\$150,000	+ 79.6%	\$120,750	\$138,500	+ 14.7%
Percent of List Price Received*	96.2%	96.9%	+ 13.7%	95.9%	95.4%	+ 13.7%
Days on Market Until Sale	85	101	+ 18.8%	79	89	+ 12.7%
Inventory of Homes for Sale	28	40	+ 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

