

Local Market Update – December 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

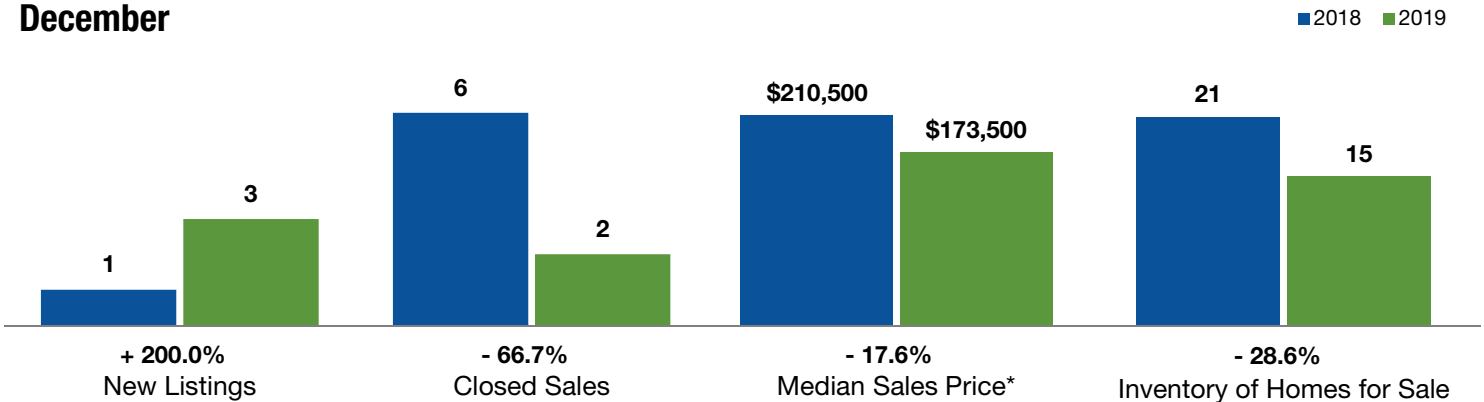


Lavonia

Key Metrics	December			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	3	+ 200.0%	69	60	- 13.0%
Closed Sales	6	2	- 66.7%	49	53	+ 8.2%
Median Sales Price*	\$210,500	\$173,500	- 17.6%	\$282,000	\$262,500	- 6.9%
Percent of List Price Received*	96.4%	96.6%	+ 0.2%	95.1%	96.0%	+ 0.9%
Days on Market Until Sale	147	205	+ 39.5%	146	120	- 17.8%
Inventory of Homes for Sale	21	15	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

