

Local Market Update – December 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

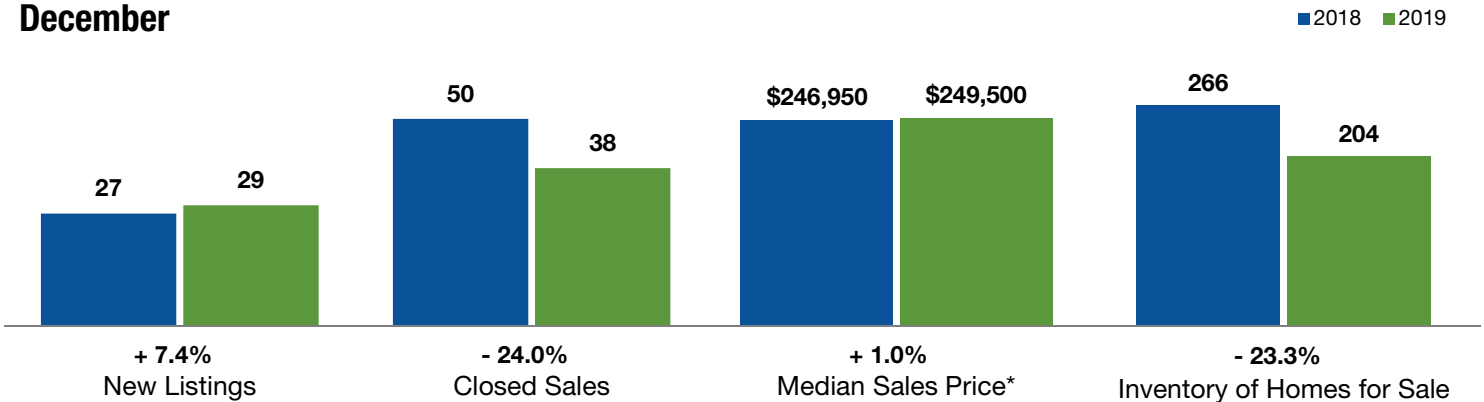


Lake Hartwell

Key Metrics	December			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	27	29	+ 7.4%	1,008	791	- 21.5%
Closed Sales	50	38	- 24.0%	632	580	- 8.2%
Median Sales Price*	\$246,950	\$249,500	+ 1.0%	\$245,250	\$273,750	+ 11.6%
Percent of List Price Received*	95.0%	97.2%	+ 2.3%	95.4%	95.6%	+ 0.2%
Days on Market Until Sale	112	126	+ 12.5%	130	126	- 3.1%
Inventory of Homes for Sale	266	204	- 23.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

