

Local Market Update – December 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

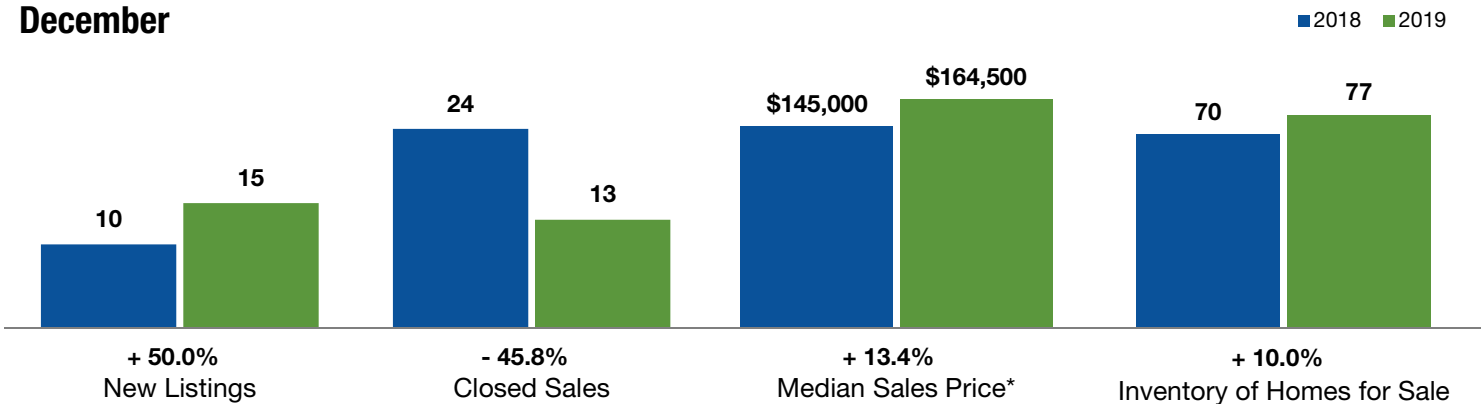


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Key Metrics	December			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	15	+ 50.0%	325	291	- 10.5%
Closed Sales	24	13	- 45.8%	207	201	- 2.9%
Median Sales Price*	\$145,000	\$164,500	+ 13.4%	\$207,000	\$234,000	+ 13.0%
Percent of List Price Received*	96.0%	96.6%	+ 0.6%	96.4%	97.1%	+ 0.7%
Days on Market Until Sale	96	59	- 38.5%	88	99	+ 12.5%
Inventory of Homes for Sale	70	77	+ 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

