

Local Market Update – December 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

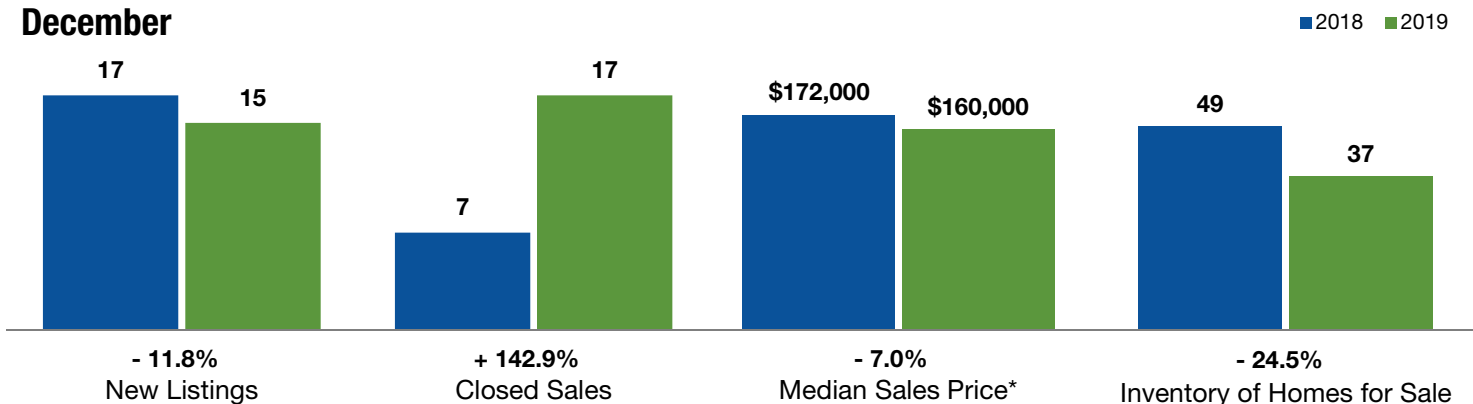


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Key Metrics	December			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	17	15	- 11.8%	179	188	+ 5.0%
Closed Sales	7	17	+ 142.9%	121	153	+ 26.4%
Median Sales Price*	\$172,000	\$160,000	- 7.0%	\$167,900	\$178,000	+ 6.0%
Percent of List Price Received*	97.2%	96.9%	- 0.3%	96.8%	97.5%	+ 0.7%
Days on Market Until Sale	97	60	- 38.1%	109	106	- 2.8%
Inventory of Homes for Sale	49	37	- 24.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

