

Local Market Update – April 2024

A Research Tool Provided by the Western Upstate Association of REALTORS®

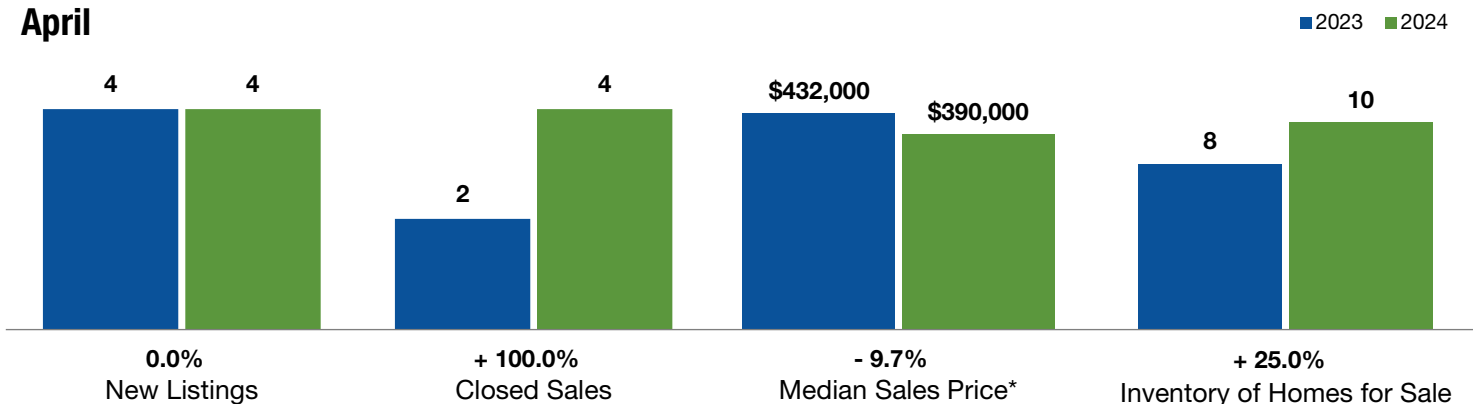


Lavonia

Key Metrics	April			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	4	4	0.0%	13	17	+ 30.8%
Closed Sales	2	4	+ 100.0%	11	12	+ 9.1%
Median Sales Price*	\$432,000	\$390,000	- 9.7%	\$316,000	\$425,000	+ 34.5%
Percent of List Price Received*	94.3%	98.6%	+ 4.6%	98.0%	95.9%	- 2.1%
Days on Market Until Sale	63	93	+ 47.6%	75	96	+ 28.0%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

