# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



### November 2024

U.S. sales of new residential homes declined 17.3% month-over-month and 9.4% year-over-year to a seasonally adjusted annual rate of 610,000 units, according to the U.S. Census Bureau. Economists say a rise in mortgage rates, along with Hurricanes Helene and Milton, likely disrupted buyer activity, though there was little impact on the median new-home sales price, which was up 4.7% year-over-year to \$437,300. For the 12-month period spanning December 2023 through November 2024, Pending Sales in the Western Upstate Association of REALTORS® region rose 3.7 percent overall. The price range with the largest pending sales gain was the \$500,001 to \$750,000 range, where sales improved 21.9 percent.

The overall Median Sales Price was up 5.5 percent to \$303,900. The property type with the largest gain was the Condos segment, where prices improved 11.9 percent to \$248,745. The price range that tended to sell the quickest was the \$150,000 and Below range at 55 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 90 days.

Market-wide, inventory levels rose 13.2 percent. The property type with the largest gain was the Condos segment, where the number of properties for sale improved 51.4 percent. That amounts to 3.4 months of inventory for Single-Family Homes and 3.9 months of inventory for Condos.

## **Quick Facts**

+ 21.9%	+ 5.1%				
Price Range with	Property Type With				
Strongest Sales: \$500,001 to \$750,000	Strongest Sales: Single-Family Homes				
Pending Sales	2				
Closed Sales	3				
Days On Market Unt	4				
Median Sales Price	5				
Percent of List Price	6				
Inventory of Homes 1	7				
Months Supply of Inv	8				



#### **Pending Sales**

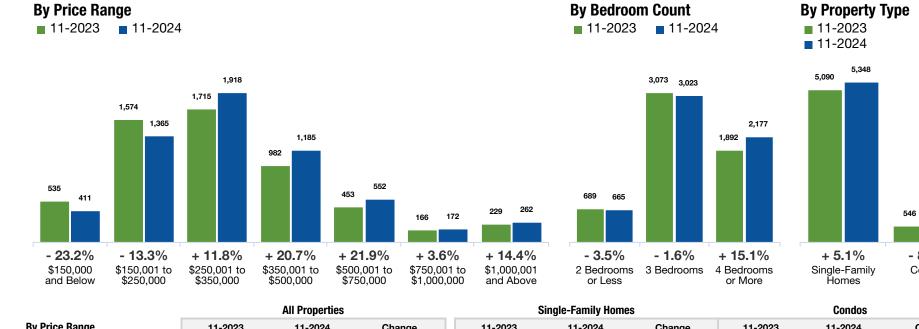
A count of properties on which offers have been accepted. Based on a rolling 12-month total.



499

- 8.6%

Condos

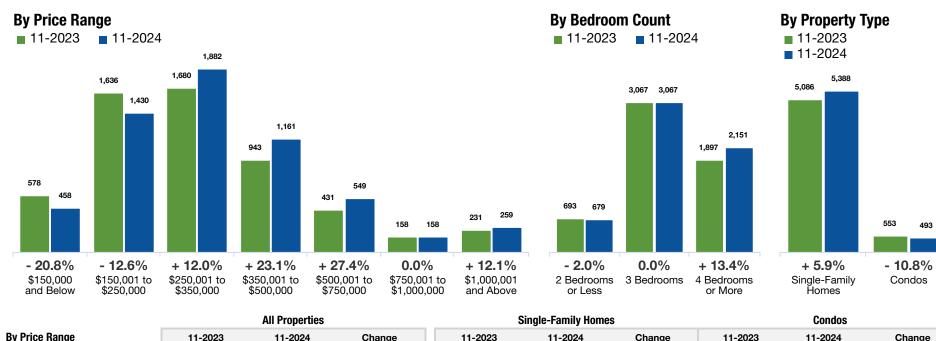


By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	535	411	- 23.2%	484	384	- 20.7%	43	22	- 48.8%	
\$150,001 to \$250,000	1,574	1,365	- 13.3%	1,273	1,135	- 10.8%	298	225	- 24.5%	
\$250,001 to \$350,000	1,715	1,918	+ 11.8%	1,582	1,756	+ 11.0%	132	159	+ 20.5%	
\$350,001 to \$500,000	982	1,185	+ 20.7%	930	1,123	+ 20.8%	48	60	+ 25.0%	
\$500,001 to \$750,000	453	552	+ 21.9%	438	529	+ 20.8%	13	22	+ 69.2%	
\$750,001 to \$1,000,000	166	172	+ 3.6%	155	164	+ 5.8%	11	7	- 36.4%	
\$1,000,001 and Above	229	262	+ 14.4%	228	257	+ 12.7%	1	4	+ 300.0%	
All Price Ranges	5,654	5,865	+ 3.7%	5,090	5,348	+ 5.1%	546	499	- 8.6%	
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
2 Bedrooms or Less	689	665	- 3.5%	537	547	+ 1.9%	144	110	- 23.6%	
3 Bedrooms	3,073	3,023	- 1.6%	2,756	2,701	- 2.0%	308	318	+ 3.2%	
4 Bedrooms or More	1,892	2,177	+ 15.1%	1,797	2,100	+ 16.9%	94	71	- 24.5%	
All Bedroom Counts	5,654	5,865	+ 3.7%	5,090	5,348	+ 5.1%	546	499	- 8.6%	

#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.



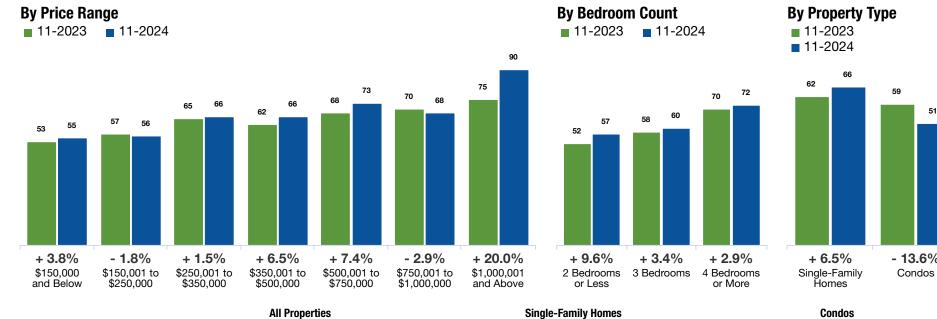


By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
\$150,000 and Below	578	458	- 20.8%	523	424	- 18.9%	46	27	- 41.3%
\$150,001 to \$250,000	1,636	1,430	- 12.6%	1,325	1,195	- 9.8%	308	231	- 25.0%
\$250,001 to \$350,000	1,680	1,882	+ 12.0%	1,554	1,733	+ 11.5%	125	148	+ 18.4%
\$350,001 to \$500,000	943	1,161	+ 23.1%	889	1,100	+ 23.7%	50	59	+ 18.0%
\$500,001 to \$750,000	431	549	+ 27.4%	417	532	+ 27.6%	13	17	+ 30.8%
\$750,001 to \$1,000,000	158	158	0.0%	148	150	+ 1.4%	10	7	- 30.0%
\$1,000,001 and Above	231	259	+ 12.1%	230	254	+ 10.4%	1	4	+ 300.0%
All Price Ranges	5,657	5,897	+ 4.2%	5,086	5,388	+ 5.9%	553	493	- 10.8%
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
2 Bedrooms or Less	693	679	- 2.0%	542	561	+ 3.5%	143	109	- 23.8%
3 Bedrooms	3,067	3,067	0.0%	2,748	2,748	0.0%	311	314	+ 1.0%
4 Bedrooms or More	1,897	2,151	+ 13.4%	1,796	2,079	+ 15.8%	99	70	- 29.3%
All Bedroom Counts	5,657	5,897	+ 4.2%	5,086	5,388	+ 5.9%	553	493	- 10.8%

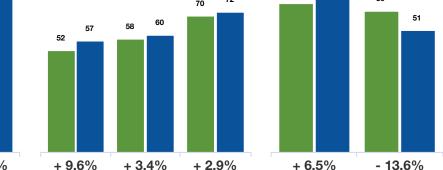
#### **Days On Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.



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11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
53	55	+ 3.8%	53	55	+ 3.8%	53	60	+ 13.2%
57	56	- 1.8%	57	58	+ 1.8%	57	44	- 22.8%
65	66	+ 1.5%	64	67	+ 4.7%	66	53	- 19.7%
62	66	+ 6.5%	62	66	+ 6.5%	59	64	+ 8.5%
68	73	+ 7.4%	68	73	+ 7.4%	61	72	+ 18.0%
70	68	- 2.9%	71	68	- 4.2%	59	62	+ 5.1%
75	90	+ 20.0%	75	91	+ 21.3%	0	82	
62	64	+ 3.2%	62	66	+ 6.5%	59	51	- 13.6%
11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
52	57	+ 9.6%	53	59	+ 11.3%	49	50	+ 2.0%
58	60	+ 3.4%	57	61	+ 7.0%	65	53	- 18.5%
70	72	+ 2.9%	71	73	+ 2.8%	55	47	- 14.5%
62	64	+ 3.2%	62	66	+ 6.5%	59	51	- 13.6%
	53 57 65 62 68 70 75 <b>62</b> <b>11-2023</b> 52 58 70	11-2023 11-2024   53 55   57 56   65 66   62 66   70 68   75 90   62 64   11-2023 11-2024   52 57   58 60   70 72	11-2023 11-2024 Change   53 55 + 3.8%   57 56 - 1.8%   65 66 + 1.5%   62 66 + 6.5%   68 73 + 7.4%   70 68 - 2.9%   75 90 + 20.0%   62 64 + 3.2%   11-2023 11-2024 Change   52 57 + 9.6%   58 60 + 3.4%   70 72 + 2.9%	11-2023 11-2024 Change 11-2023   53 55 + 3.8% 53   57 56 - 1.8% 57   65 66 + 1.5% 64   62 66 + 6.5% 62   68 73 + 7.4% 68   70 68 - 2.9% 71   75 90 + 20.0% 75   62 64 + 3.2% 62   11-2023 11-2024 Change 11-2023   52 57 + 9.6% 53   58 60 + 3.4% 57   70 72 + 2.9% 71	11-202311-2024Change11-202311-20245355+ 3.8%53555756- 1.8%57586566+ 1.5%64676266+ 6.5%62666873+ 7.4%68737068- 2.9%71687590+ 20.0%75916264+ 3.2%626611-202311-2024Change11-202311-20245257+ 9.6%53595860+ 3.4%57617072+ 2.9%7173		11-202311-2024Change11-202311-2024Change11-20235355+ 3.8%5355+ 3.8%53535756- 1.8%5758+ 1.8%576566+ 1.5%6467+ 4.7%666266+ 6.5%6266+ 6.5%596873+ 7.4%6873+ 7.4%617068- 2.9%7168- 4.2%597590+ 20.0%7591+ 21.3%06264+ 3.2%6266+ 6.5%5911-202311-2024Change11-202311-2024Change11-20235257+ 9.6%5359+ 11.3%495860+ 3.4%5761+ 7.0%657072+ 2.9%7173+ 2.8%55	11-202311-2024Change11-202311-202311-202311-20245355+ 3.8%5355+ 3.8%53605756- 1.8%5758+ 1.8%57446566+ 1.5%6467+ 4.7%66536266+ 6.5%6266+ 6.5%59646873+ 7.4%6873+ 7.4%61727068- 2.9%7168- 4.2%59627590+ 20.0%7591+ 21.3%0826264+ 3.2%6266+ 6.5%595111-202311-2024Change11-202311-2024Change11-202311-20245257+ 9.6%5359+ 11.3%49505860+ 3.4%5761+ 7.0%65537072+ 2.9%7173+ 2.8%5547

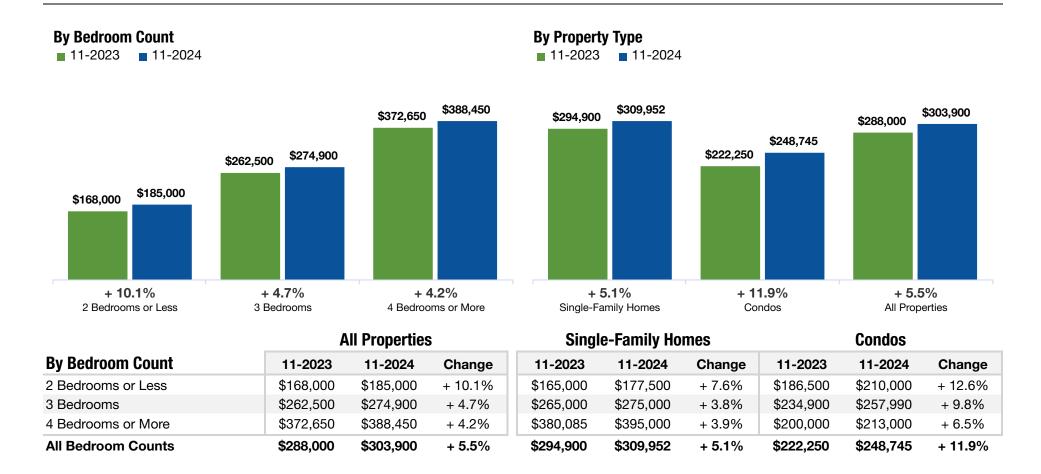




#### **Median Sales Price**

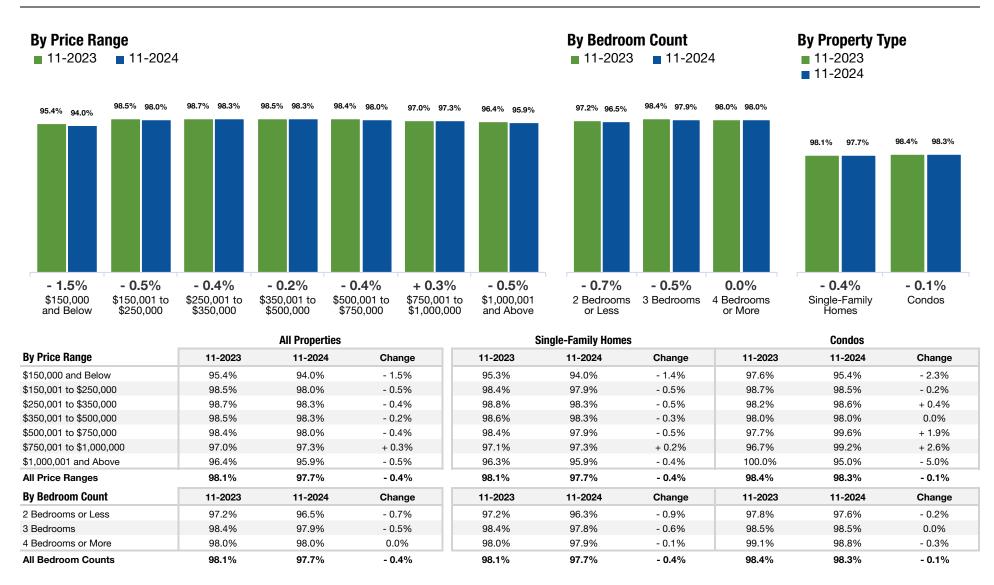


Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



#### **Percent of List Price Received**

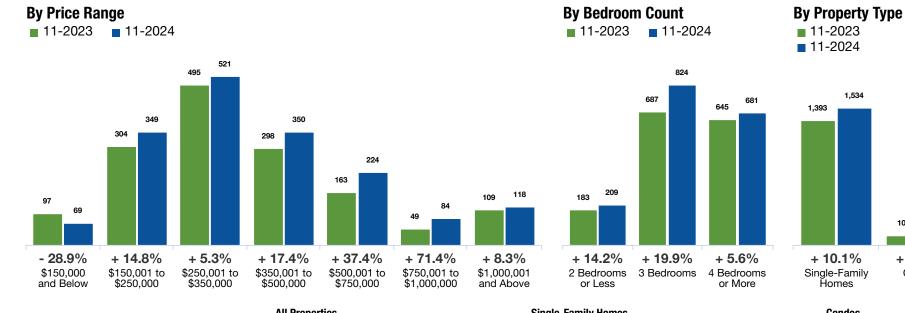
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.** 



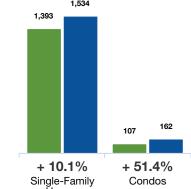


#### **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



		All Properties			Single-Family Home	es	Condos			
By Price Range	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
\$150,000 and Below	97	69	- 28.9%	82	60	- 26.8%	8	4	- 50.0%	
\$150,001 to \$250,000	304	349	+ 14.8%	267	276	+ 3.4%	35	69	+ 97.1%	
\$250,001 to \$350,000	495	521	+ 5.3%	454	473	+ 4.2%	39	46	+ 17.9%	
\$350,001 to \$500,000	298	350	+ 17.4%	283	325	+ 14.8%	12	22	+ 83.3%	
\$500,001 to \$750,000	163	224	+ 37.4%	151	204	+ 35.1%	12	16	+ 33.3%	
\$750,001 to \$1,000,000	49	84	+ 71.4%	48	80	+ 66.7%	1	3	+ 200.0%	
\$1,000,001 and Above	109	118	+ 8.3%	108	116	+ 7.4%	0	2		
All Price Ranges	1,515	1,715	+ 13.2%	1,393	1,534	+ 10.1%	107	162	+ 51.4%	
By Bedroom Count	11-2023	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change	
2 Bedrooms or Less	183	209	+ 14.2%	143	146	+ 2.1%	27	55	+ 103.7%	
3 Bedrooms	687	824	+ 19.9%	618	730	+ 18.1%	68	91	+ 33.8%	
4 Bedrooms or More	645	681	+ 5.6%	632	657	+ 4.0%	12	16	+ 33.3%	
All Bedroom Counts	1,515	1,715	+ 13.2%	1,393	1,534	+ 10.1%	107	162	+ 51.4%	





#### **Months Supply of Inventory**

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. **Based on one month of activity.** 

