Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



February 2025

U.S. sales of new single-family homes dropped 10.5% month-overmonth and 1.1% year-over-year to a seasonally adjusted annual rate of 657,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales to come in at 680,000 units for the month. Sales decreased 20% in the Northeast, 16.7% in the Midwest, and 14.8% in the South, but increased 7.7% in the West. For the 12-month period spanning March 2024 through February 2025, Pending Sales in the Western Upstate Association of REALTORS® region dropped 0.1 percent overall. The price range with the largest pending sales gain was the \$500,001 to \$750,000 range, where sales went up 18.1 percent.

The overall Median Sales Price increased 4.7 percent to \$305,000. The property type with the largest gain was the Condos segment, where prices increased 10.1 percent to \$250,000. The price range that tended to sell the quickest was the \$150,000 and Below range at 52 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 91 days.

Market-wide, inventory levels rose 31.3 percent. The property type with the largest gain was the Condos segment, where the number of properties for sale increased 97.8 percent. That amounts to 3.6 months of inventory for Single-Family Homes and 4.7 months of inventory for Condos.

Quick Facts

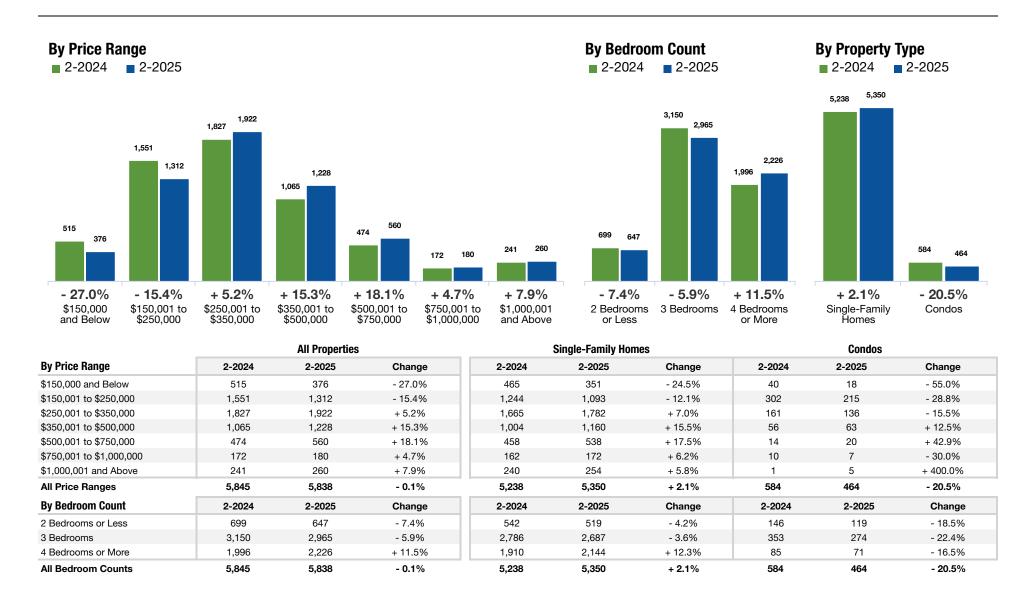
+ 18.1%	+ 11.5%	+ 2.1%
Price Range with Strongest Sales:	Bedroom Count with Strongest Sales:	Property Type With Strongest Sales:
\$500,001 to \$750,000	4 Bedrooms or More	Single-Family Homes
Pending Sales		2
Closed Sales		3
Days On Market Until Sale		4
Median Sales Price		5
Percent of List Price Received		6
Inventory of Homes for Sale		7
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Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

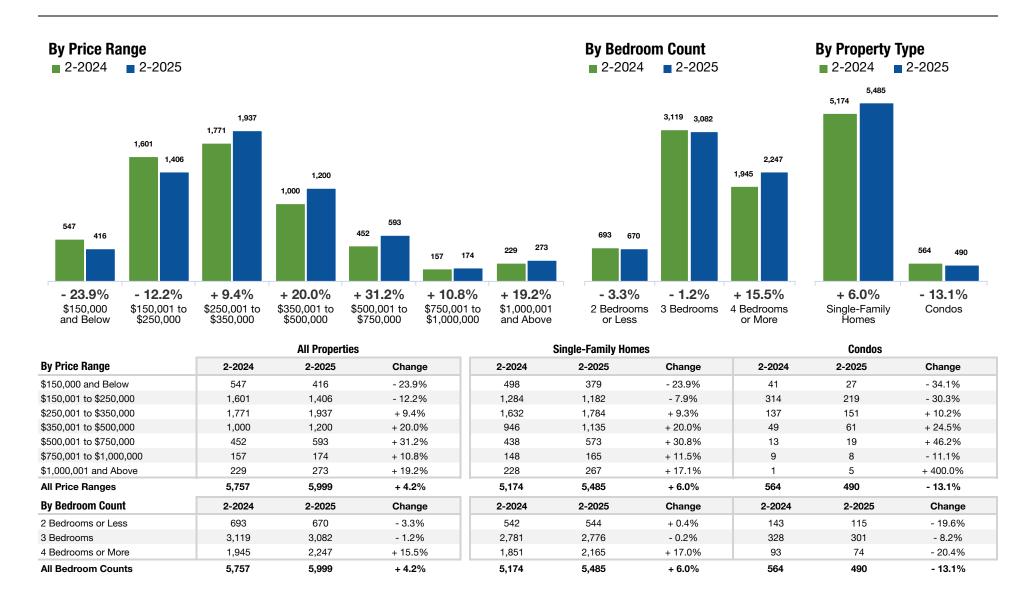




Closed Sales

A count of the actual sales that closed. Based on a rolling 12-month total.



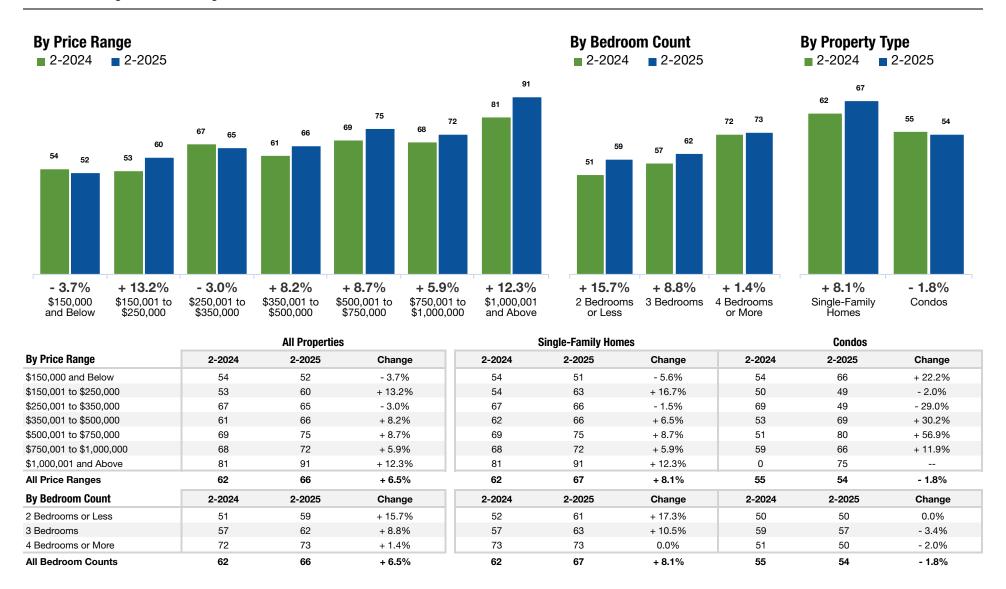


Days On Market Until Sale



Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.



Median Sales Price

All Bedroom Counts

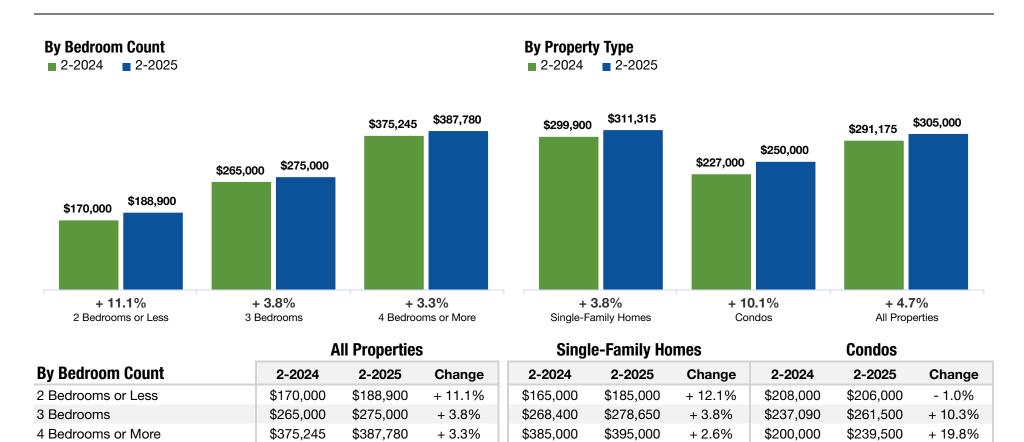


Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

\$291,175

\$305,000

+ 4.7%



\$299,900

\$311,315

+ 3.8%

\$227,000

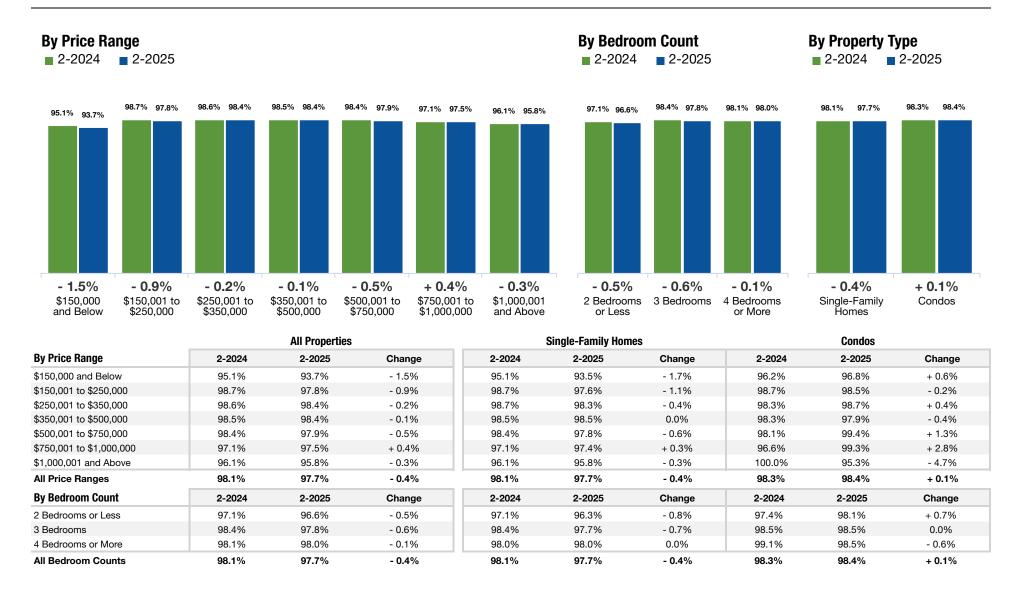
\$250,000

+ 10.1%

Percent of List Price Received



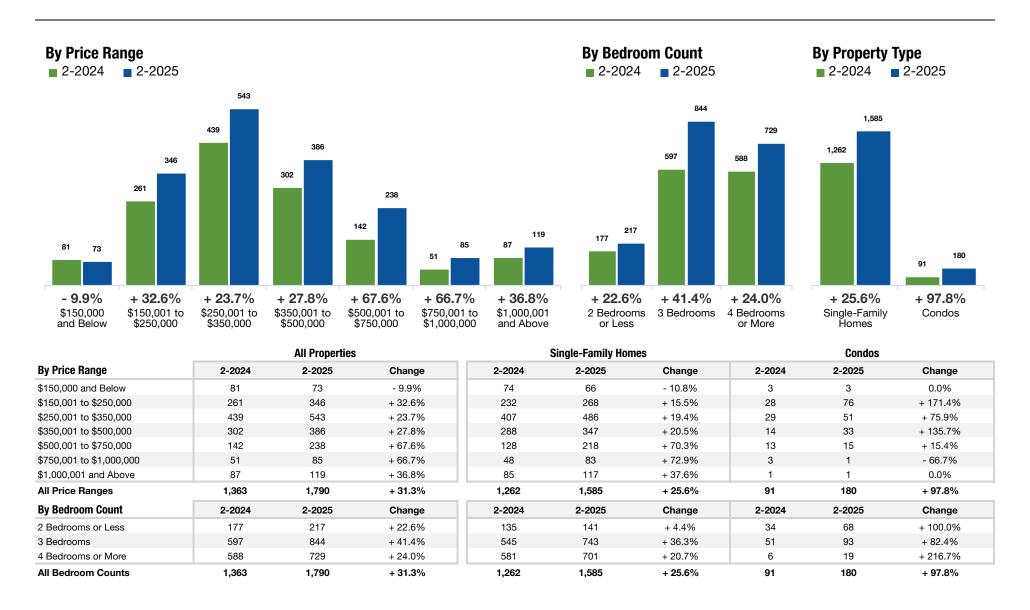
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

