

Local Market Update – December 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®

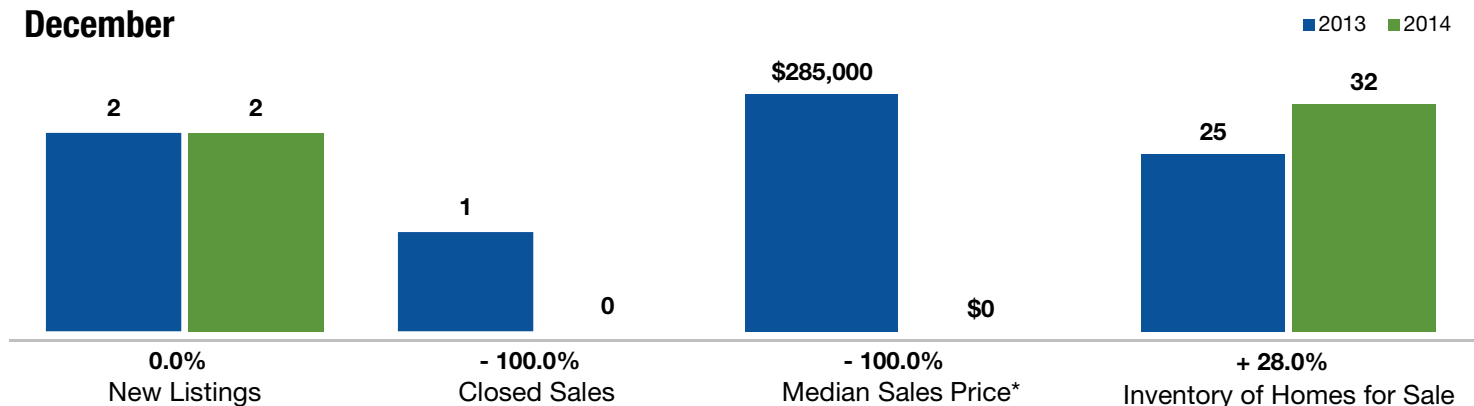


Lavonia

Key Metrics	December			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	2	2	0.0%	61	72	+ 18.0%
Closed Sales	1	0	- 100.0%	22	18	- 18.2%
Median Sales Price*	\$285,000	\$0	- 100.0%	\$245,500	\$238,500	- 2.9%
Percent of List Price Received*	87.7%	0.0%	- 100.0%	91.3%	93.9%	+ 2.9%
Days on Market Until Sale	245	0	- 100.0%	145	154	+ 6.1%
Inventory of Homes for Sale	25	32	+ 28.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

