

Local Market Update – December 2014

A Research Tool Provided by the Western Upstate Association of REALTORS®



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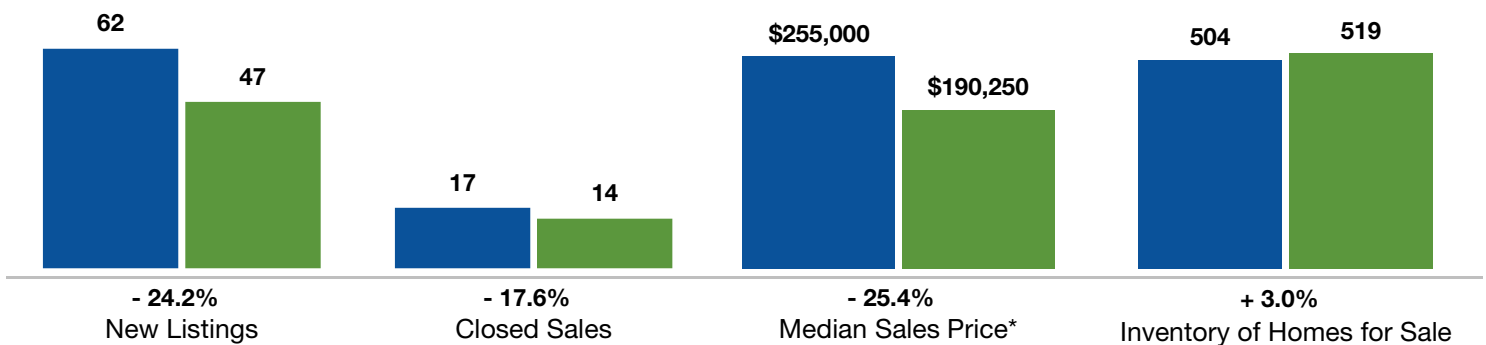
Lake Hartwell

Key Metrics	December			YTD		
	2013	2014	Percent Change	2013	2014	Percent Change
New Listings	62	47	- 24.2%	1,122	1,215	+ 8.3%
Closed Sales	17	14	- 17.6%	316	392	+ 24.1%
Median Sales Price*	\$255,000	\$190,250	- 25.4%	\$192,000	\$205,000	+ 6.8%
Percent of List Price Received*	94.7%	94.9%	+ 0.1%	92.7%	94.1%	+ 1.5%
Days on Market Until Sale	147	116	- 21.4%	137	119	- 13.6%
Inventory of Homes for Sale	504	519	+ 3.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December

■ 2013 ■ 2014



Historical Median Sales Price Rolling 12-Month Calculation

