

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Pickens

+ 50.0%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 144.2%

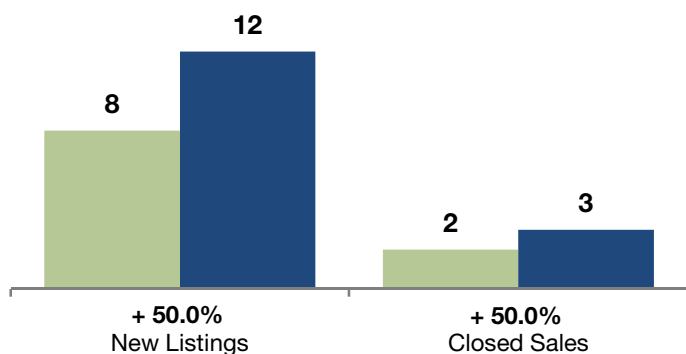
Change in
Median Sales Price

	February			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	8	12	+ 50.0%	15	25	+ 66.7%
Closed Sales	2	3	+ 50.0%	4	4	0.0%
Median Sales Price*	\$45,050	\$110,000	+ 144.2%	\$62,500	\$94,500	+ 51.2%
Percent of List Price Received*	91.9%	98.9%	+ 7.6%	90.2%	97.1%	+ 7.6%
Days on Market Until Sale	83	439	+ 429.3%	106	349	+ 229.2%
Inventory of Homes for Sale	100	100	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

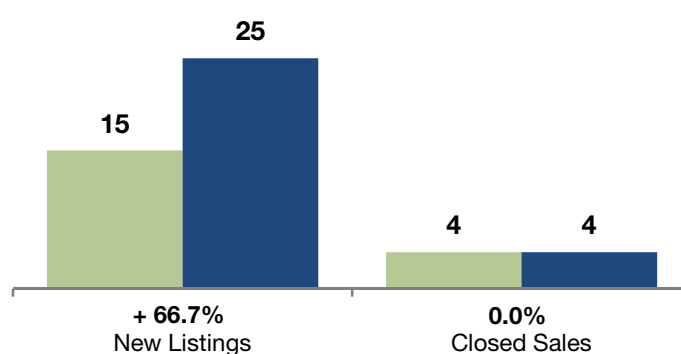
February

■ 2011 ■ 2012



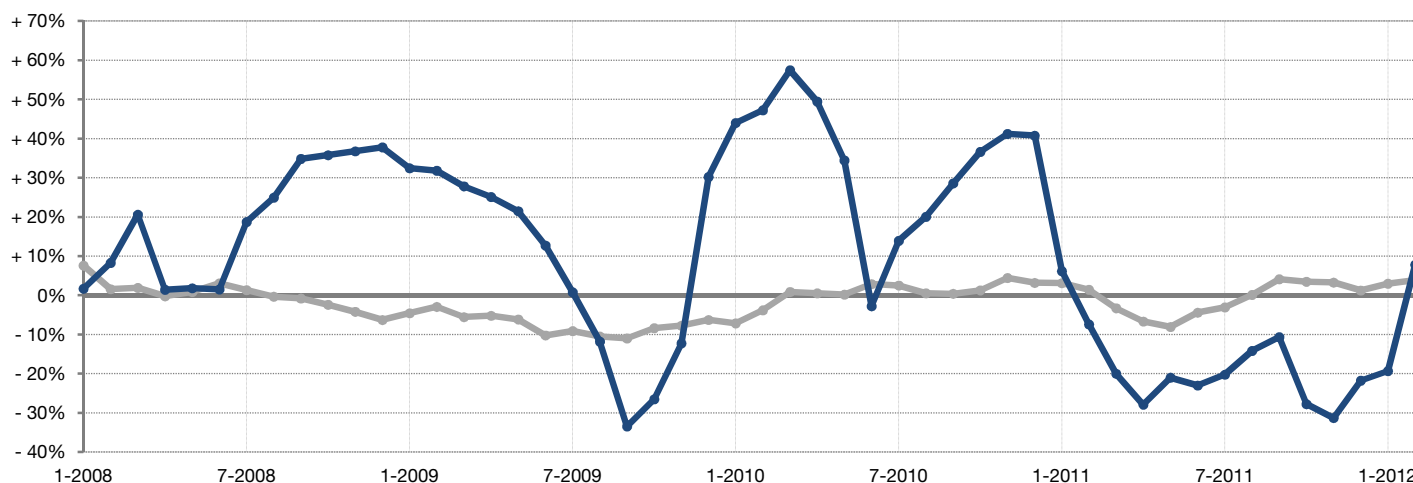
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Pickens —●—



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.