

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Honea Path

+ 120.0% **+ 100.0%** **+ 469.8%**

Change in
New Listings

Change in
Closed Sales

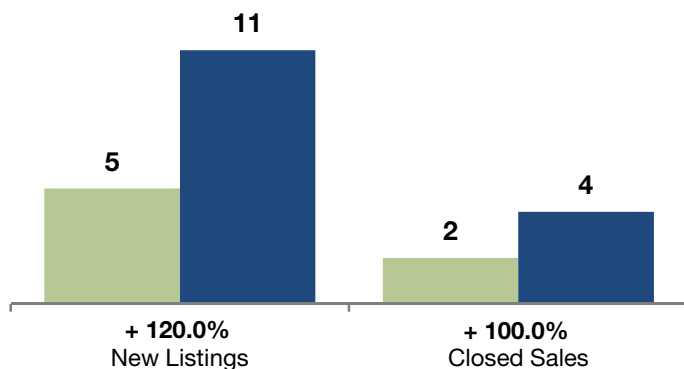
Change in
Median Sales Price

| | February | | | Year to Date | | |
|---------------------------------|----------|-----------------|----------|--------------|-----------------|----------|
| | 2011 | 2012 | + / - | 2011 | 2012 | + / - |
| New Listings | 5 | 11 | + 120.0% | 9 | 16 | + 77.8% |
| Closed Sales | 2 | 4 | + 100.0% | 6 | 6 | 0.0% |
| Median Sales Price* | \$15,750 | \$89,750 | + 469.8% | \$30,525 | \$98,350 | + 222.2% |
| Percent of List Price Received* | 72.2% | 91.1% | + 26.1% | 85.3% | 89.6% | + 5.0% |
| Days on Market Until Sale | 165 | 143 | - 13.4% | 153 | 177 | + 16.2% |
| Inventory of Homes for Sale | 46 | 48 | + 4.3% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

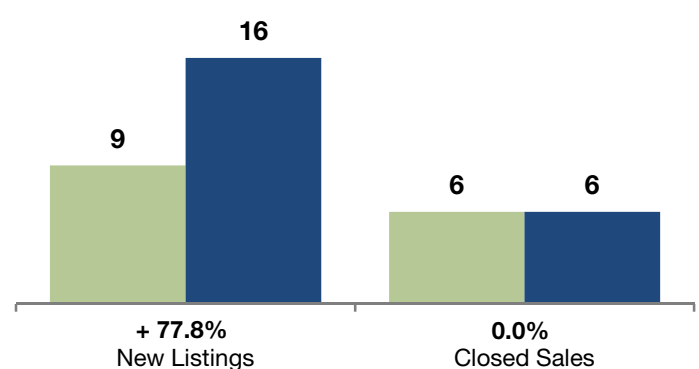
February

■ 2011 ■ 2012



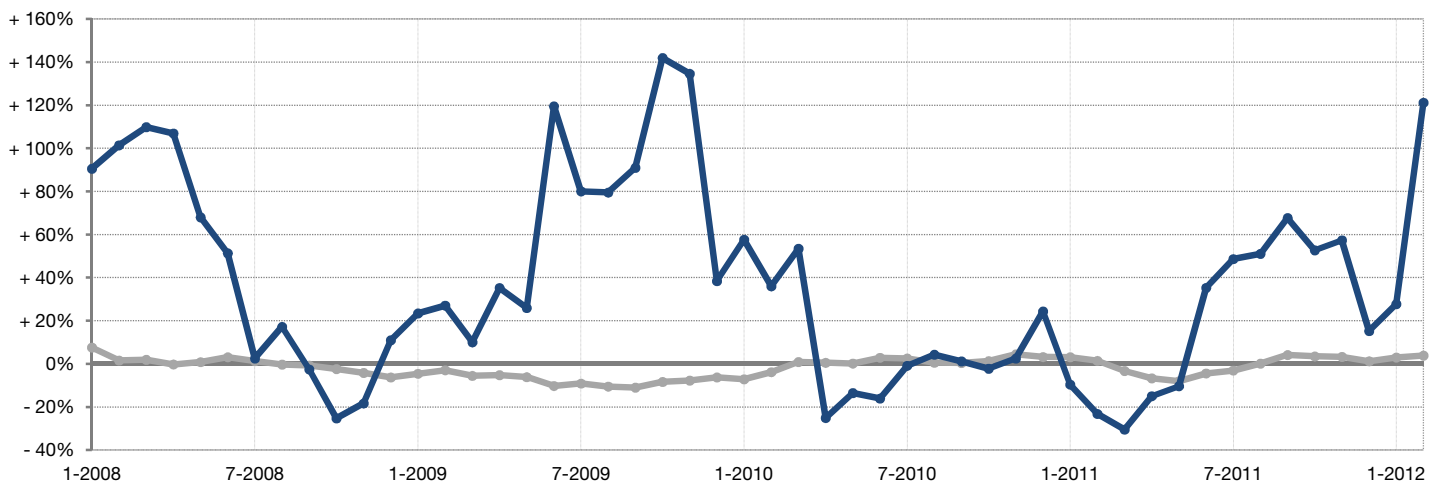
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Honea Path —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.