

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Williamston

+ 20.0%

Change in
New Listings

0.0%

Change in
Closed Sales

- 23.3%

Change in
Median Sales Price

February

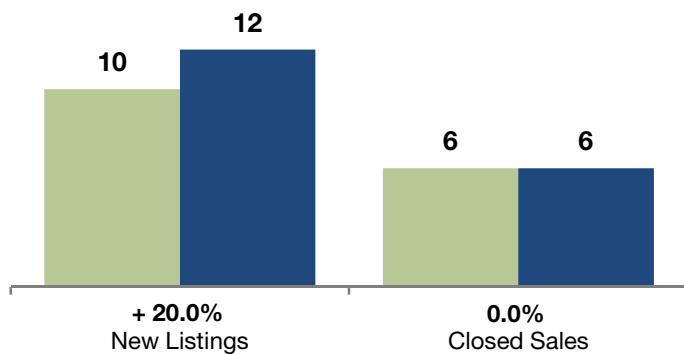
Year to Date

	2011	2012	+ / -	2011	2012	+ / -
New Listings	10	12	+ 20.0%	29	34	+ 17.2%
Closed Sales	6	6	0.0%	10	12	+ 20.0%
Median Sales Price*	\$129,000	\$99,000	- 23.3%	\$105,000	\$89,000	- 15.2%
Percent of List Price Received*	90.0%	94.6%	+ 5.1%	90.9%	98.0%	+ 7.8%
Days on Market Until Sale	237	176	- 25.8%	188	166	- 11.7%
Inventory of Homes for Sale	77	70	- 9.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

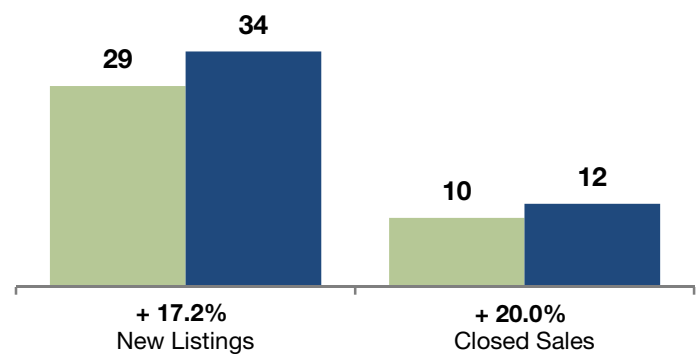
February

■ 2011 ■ 2012



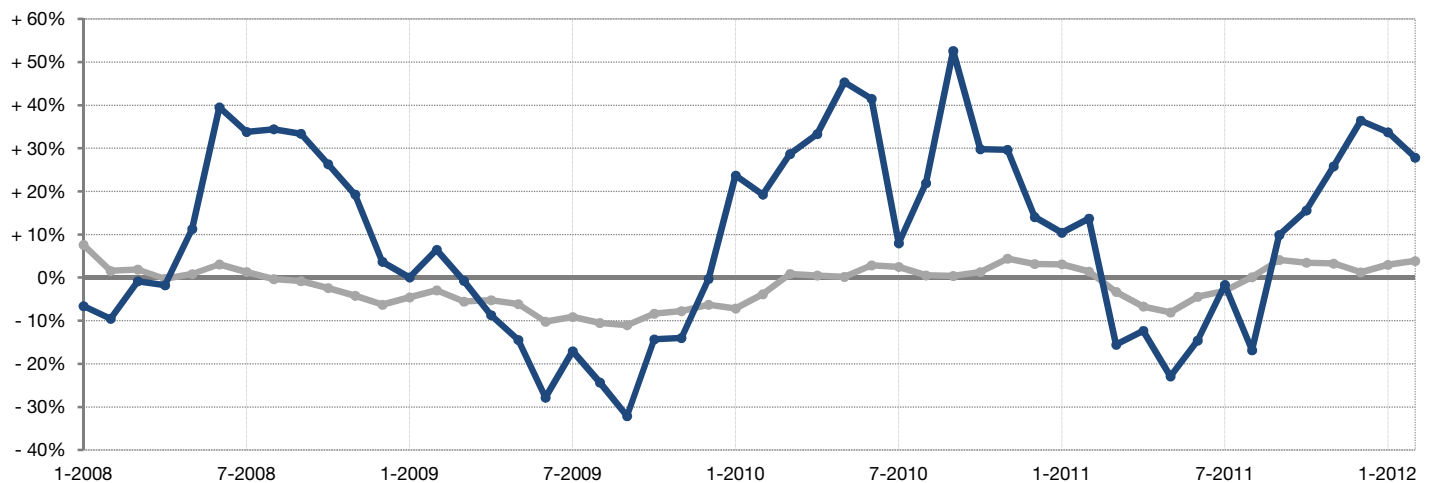
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Williamston —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.