

Local Market Update – February 2012

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

- 35.7%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

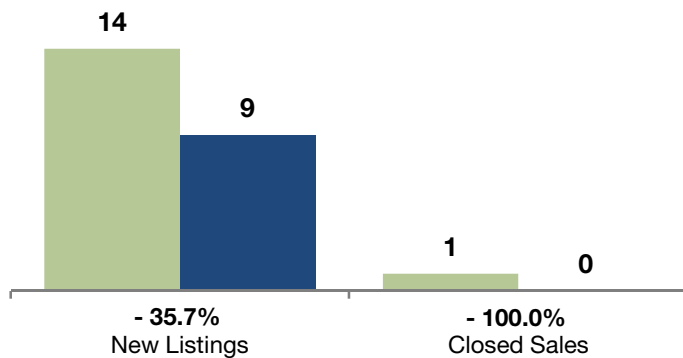
Change in
Median Sales Price

	February			Year to Date		
	2011	2012	+ / -	2011	2012	+ / -
New Listings	14	9	- 35.7%	34	27	- 20.6%
Closed Sales	1	0	- 100.0%	3	2	- 33.3%
Median Sales Price*	\$380,000	\$0	- 100.0%	\$175,000	\$106,500	- 39.1%
Percent of List Price Received*	99.7%	0.0%	- 100.0%	91.8%	82.8%	- 9.8%
Days on Market Until Sale	42	0	- 100.0%	78	88	+ 13.3%
Inventory of Homes for Sale	69	67	- 2.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

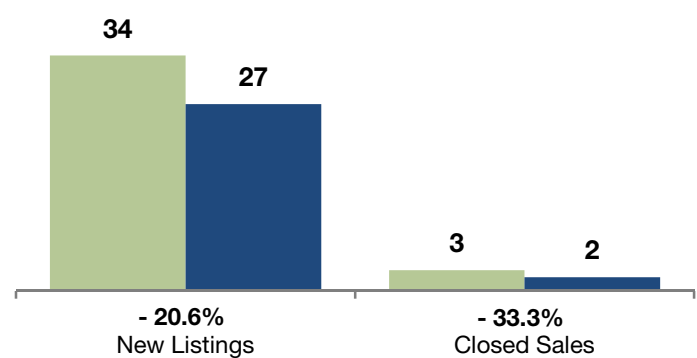
February

■ 2011 ■ 2012



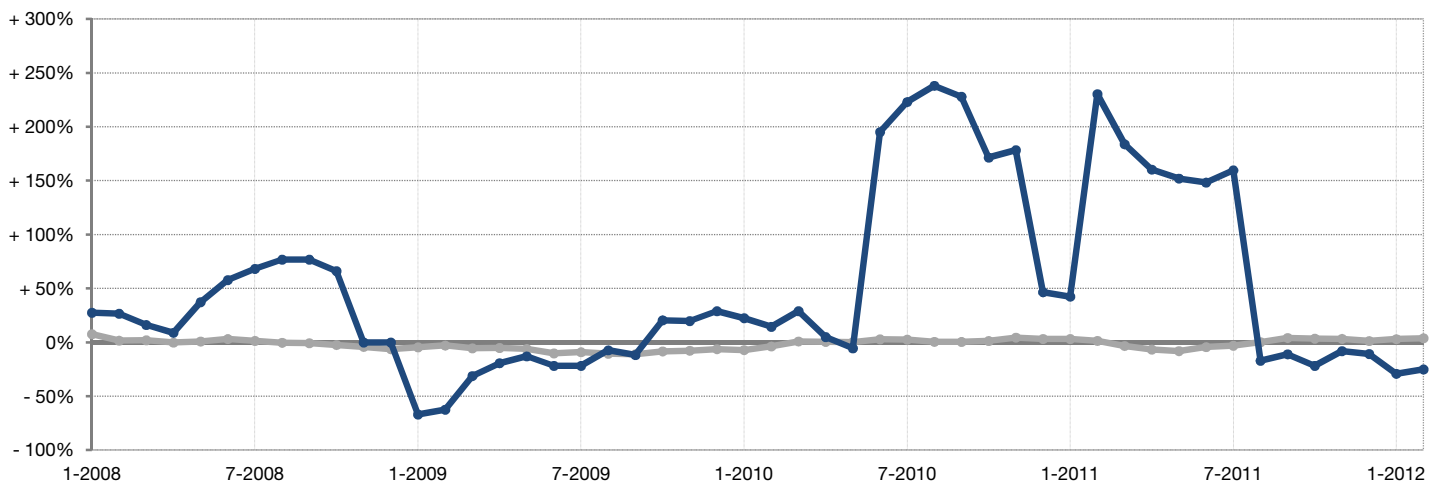
Year to Date

■ 2011 ■ 2012



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.