

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Lake Hartwell

- 100.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

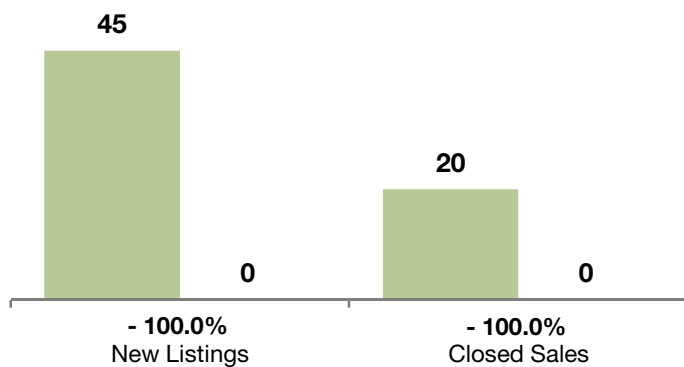
Change in
Median Sales Price

	September			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	45	0	- 100.0%	690	773	+ 12.0%
Closed Sales	20	0	- 100.0%	193	160	- 17.1%
Median Sales Price*	\$147,500	\$0	- 100.0%	\$209,000	\$189,900	- 9.1%
Percent of List Price Received*	90.6%	0.0%	- 100.0%	92.5%	92.4%	- 0.1%
Days on Market Until Sale	227	0	- 100.0%	197	140	- 29.2%
Inventory of Homes for Sale	586	0	- 100.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

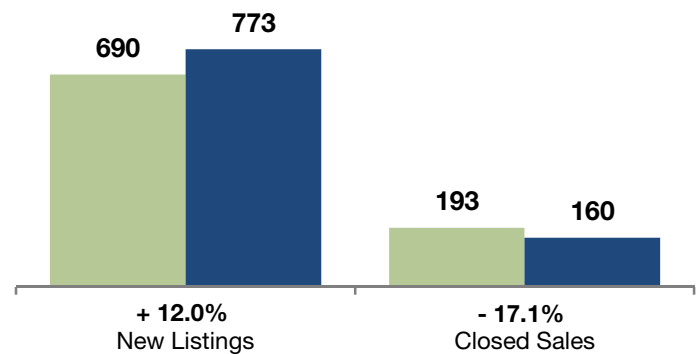
September

■ 2012 ■ 2013



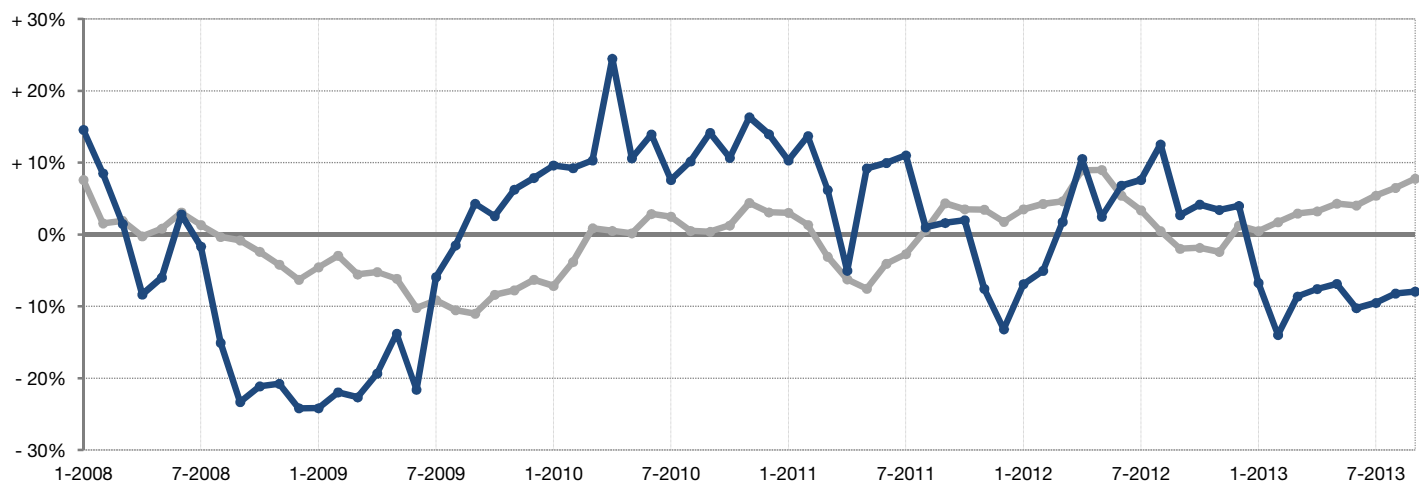
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Hartwell —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.