

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



Fair Play

+ 20.0%

Change in
New Listings

+ 25.0%

Change in
Closed Sales

- 5.3%

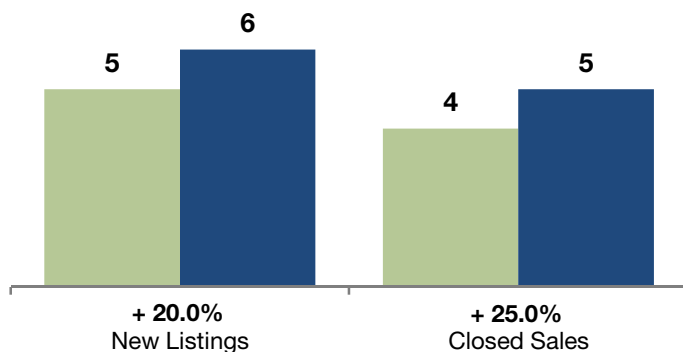
Change in
Median Sales Price

	September			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	5	6	+ 20.0%	84	97	+ 15.5%
Closed Sales	4	5	+ 25.0%	20	30	+ 50.0%
Median Sales Price*	\$142,500	\$135,000	- 5.3%	\$167,950	\$153,725	- 8.5%
Percent of List Price Received*	90.3%	93.1%	+ 3.1%	91.3%	90.0%	- 1.4%
Days on Market Until Sale	217	86	- 60.3%	203	140	- 30.9%
Inventory of Homes for Sale	51	71	+ 39.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

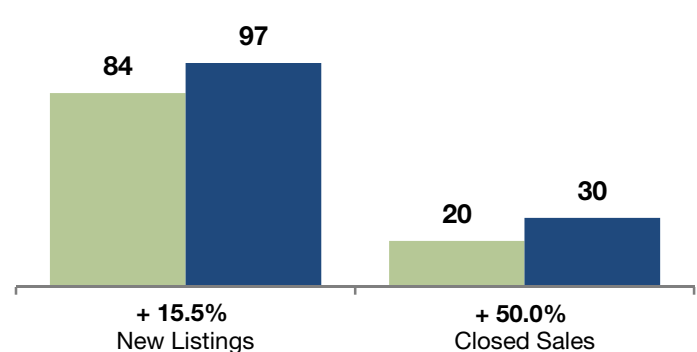
September

■ 2012 ■ 2013



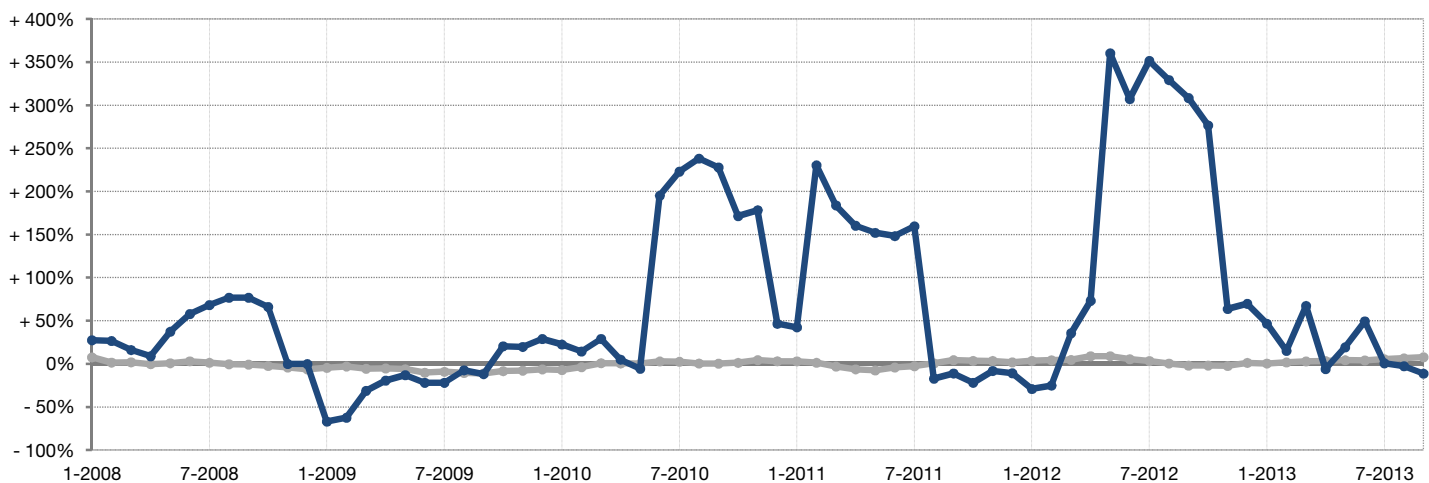
Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Fair Play —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.