

# Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE WESTERN UPSTATE ASSOCIATION OF REALTORS®



## Pickens

**- 5.9%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 47.2%**

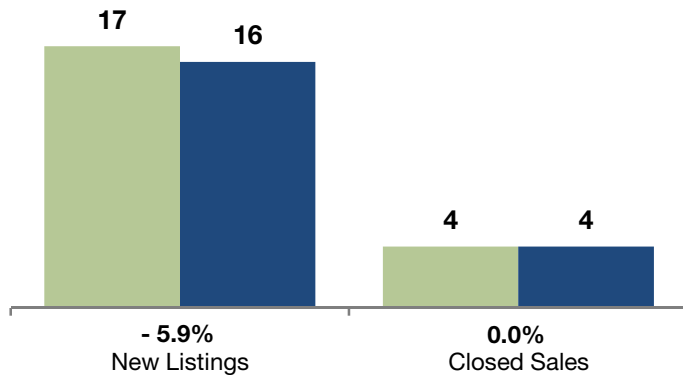
Change in  
Median Sales Price

	September			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	17	16	- 5.9%	110	105	- 4.5%
Closed Sales	4	4	0.0%	38	41	+ 7.9%
Median Sales Price*	\$185,250	<b>\$97,850</b>	- 47.2%	\$113,500	<b>\$148,800</b>	+ 31.1%
Percent of List Price Received*	97.9%	<b>90.6%</b>	- 7.5%	94.9%	<b>94.8%</b>	- 0.2%
Days on Market Until Sale	178	<b>84</b>	- 52.9%	195	<b>135</b>	- 30.7%
Inventory of Homes for Sale	87	<b>76</b>	- 12.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

■ 2012 ■ 2013



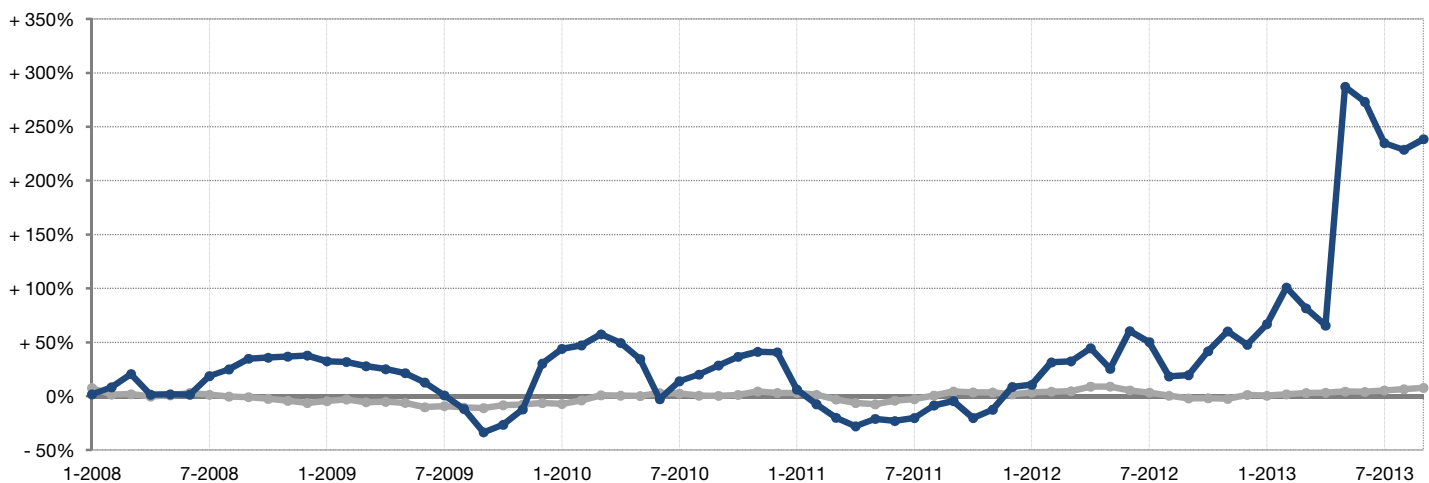
### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —●—  
Pickens —●—



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Western Upstate Association of REALTORS® Multiple Listing Service. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.